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Mastering Communication in Dentistry: The Secret to Long-term Patient Retention

By Dr Milisha Chotai

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In this day and age you cannot satisfy a patient through dentistry alone you must also establish an emotional connection if you want the patient to remain a long term customer Mastering communication is about understanding the essence of human behaviour This is as true today as it was yesterday and will be tomorrow Being able to connect with people and really learn the essence of their emotional experience is essential to achieving success in dentistry Better peopl About the Author Dr Milisha Chotai is a dental surgeon with a special interest in Dental Implantology She qualified from the Karolinska Institute in Sweden in 2008 and has since achieved a masters of science degree in dental implantology a masters of science d

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